

**NEWS RELEASE**

October 30, 2007

University of Michigan Library awards major book agreement to Coutts

NIAGARA FALLS, New York – Coutts Information Services Inc. announced today it has secured a long-term agreement to supply North American and UK publications to the University of Michigan Library, Ann Arbor, following an extensive competitive evaluation process.

Coutts will supply monographs and other publications under a three to five year agreement which will see Coutts meeting Michigan's total English-language book needs by establishing a comprehensive approval plan and by fulfilling firm orders and standing orders, while also providing shelf-ready services and cataloging.

Michigan is one of the largest academic research libraries in the US. The agreement is likely to encompass the acquisition of around 75,000 books each year.

'This may be the most significant book contract ever awarded by an academic library in the US,' commented Bob Nardini, Director of Client Integration for Coutts and project manager for contract implementation. 'We are especially pleased that OASIS™, Coutts' online ordering and collection management interface, has made it possible for a library and its vendor to join workflows to the level we will see in this collaboration.'

In making the award, John Price Wilkin, Associate University Librarian for Library Information Technology at Michigan, commented: 'Coutts was a very compelling choice for the University of Michigan Libraries.

'We were impressed not only by their ability to deliver a significant percentage of the titles we need and their accompanying services, but also by the company's progressive orientation,' Mr. Wilkin said. 'We believe that their trajectory is one that will enable them to deliver more publications cost-effectively, and that we can partner with them to help build Michigan's distinctive collections.'

Stephen Wilson, Group Managing Director of Coutts, said: 'We are delighted and honored that Michigan has chosen Coutts as their preferred partner to meet their acquisition and collection development requirements. This is a very

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extensive agreement and a compliment to our services and systems – and to our people. Everyone in the project team, at Coutts and at Michigan, has a thorough understanding of the benefits of the agreement and how they will be achieved.'

ABOUT THE UNIVERSITY OF MICHIGAN LIBRARY

The University Library at the University of Michigan is one of the outstanding research libraries in the country. Composed of 19 individual libraries on the Ann Arbor campus, the University Library has played a key role in shaping the academic excellence of the University of Michigan. The quality of its collections and services, close collaboration between librarians and faculty, and the development of important and creative initiatives that have been emulated by many other institutions have positioned the Library as a true leader.

ABOUT COUTTS INFORMATION SERVICES

Coutts Information Services is an international company with offices in the US, UK, Canada, and The Netherlands. The company specializes in book and electronic content supply to the academic, government, corporate, public and institutional library and information sectors. Coutts' services include the supply and full shelf-ready processing and cataloging of print monographs, the provision of standing order and approval plan services along with full seamless ILS integration covering both print and electronic content. Coutts is at the forefront of eBook provision to academic libraries. Coutts Information Services is a business of the Ingram Book Group. For more information, visit the website www.couttsinfo.com

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